### THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR

Financial Statements
December 31, 2013

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#### INDEPENDENT AUDITOR'S REPORT

To the Members of THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR:

We have audited the accompanying financial statements of THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR, which comprise the statement of financial position as at December 31, 2013 and the statements of revenues and expenditures - combined funds, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Independent Auditor's Report to the Members of THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR *(continued)* 

#### Basis for Qualified Opinion

In common with many not-for-profit organizations, THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR derives revenue from donations and other cash receipts, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR. Therefore, we were not able to determine whether any adjustments might be necessary to revenues, excess of revenues over expenditures, and net assets.

#### **Qualified Opinion**

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR as at December 31, 2013 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, NL May 5, 2014 Morrissey Professional Corporation Inc.
Chartered Accountants

# THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Financial Position December 31, 2013

		2013	2012
ASSETS			
Current Cash HST recoverable Prepaid expenses	\$	258,244 16,338 -	\$ 7,869 4,389 5,032
		274,582	17,290
Marketable securities		914,342	814,050
Cash surrender value of life insurance	_	49,091	32,441
	\$	1,238,015	\$ 863,781
LIABILITIES			
Current Accounts payable and accrued liabilities Employee deductions payable Deferred revenue (Note 5)	\$	5,300 607 1,385	\$ 5,300 608 10,000
		7,292	15,908
NET ASSETS Smart and Caring Community Fund Externally restricted funds (Note 8) Operating Fund	_	234,419 1,001,750 (5,446)	211,738 641,686 (5,551)
	_	1,230,723	847,873
	\$	1,238,015	\$ 863,781

On behalf of the Board	
	Directo
	Directo

# THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Revenues and Expenditures - Combined Funds Year Ended December 31, 2013

	2013	2012
Revenues		
Statement of Revenues and Expenditures - Smart and Caring Community Fund (Schedule 1)	\$ 27,976	\$ 18,116
Statement of Revenues and Expenditures - Externally Restricted Funds (Schedule 2) Statement of Revenues and Expenditures - Operating Fund	772,071	155,116
(Schedule 3)	 61,371	42,431
	861,418	215,663
Expenditures		
Statement of Revenues and Expenditures - Smart and Caring Community Fund (Schedule 1) Statement of Revenues and Expenditures - Externally Restricted	5,295	4,086
Funds (Schedule 2)	412,007	28,967
Statement of Revenues and Expenditures - Operating Fund (Schedule 3)	 61,266	50,193
	 478,568	83,246
Excess of revenues over expenditures for the year	\$ 382,850	\$ 132,417

# THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Changes in Net Assets Year Ended December 31, 2013

	С	Smart and Caring ommunity Fund Schedule 1)	Externally Restricted Funds Schedule 2)	Operating Fund Schedule 3)	2013	2012
Net assets - beginning of year	\$	211,738	\$ 641,686	\$ (5,551)	\$ 847,873	\$ 715,456
Excess of revenues over expenditures		22,681	360,064	105	382,850	132,417
Net assets - end of year	\$	234,419	\$ 1,001,750	\$ (5,446)	\$ 1,230,723	\$ 847,873

# THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Cash Flows Year Ended December 31, 2013

		2013		2012
Operating activities  Excess of revenues over expenditures	\$	382,850	\$	132,417
Exocos of revenues over experialities	<u> </u>	002,000	Ψ	102,417
Changes in non-cash working capital:				
HST recoverable		(11,949)		(998)
Accounts payable and accrued liabilities		(1)		877
Deferred revenue		(8,615)		10,000
Prepaid expenses		5,032		(5,032)
Employee deductions payable		-		(47)
		(15,533)		4,800
Cash flow from operating activities		367,317		137,217
Investing activities				
Marketable securities		(100,292)		(128,504)
Cash surrender value of life insurance		(16,650)		(10,098)
Sacri sarrondor valdo or mo modranos		(10,000)		(10,000)
Cash flow used by investing activities		(116,942)		(138,602)
Increase (decrease) in cash flow		250,375		(1,385)
Cash - beginning of year	_	7,869		9,254
Cash - end of year	\$	258,244	\$	7,869

#### 1. Purpose of the organization

THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR (the "Foundation") was incorporated without share capital pursuant to the provisions of Part II of the Canada Corporations Act on November 21, 2001 for the purpose of promoting the well being of the people and community of Newfoundland and Labrador.

The Foundation is designed as a Public Foundation and qualifies for tax-exempt status as a registered charity under paragraph 149(1) of the Income Tax Act.

#### 2. Basis of presentation

These financial statements have, in all material respects, been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

#### 3. Summary of significant accounting policies

#### Fund accounting

The Foundation follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for revenues and expenses related to the Foundation's operations.

The Smart and Caring Community Fund accounts for resources that have been entrusted to the Board of Directors of the Foundation to manage, and as such is considered an internally restricted fund. Income earned on these resources is distributed as determined by the Board of Directors.

Donor-designated endowment funds are externally restricted funds reporting donations and associated investment earnings that will be distributed as advised by the donors.

#### Marketable securities

The Foundation's marketable securities consist of units in Russell Diversified Monthly Income Portfolio (Series E5) held by the Foundation's broker that are recorded at fair value based on quoted market prices.

(continues)

#### 3. Summary of significant accounting policies (continued)

#### Revenue recognition

The Foundation follows the restricted fund method of accounting for contributions.

Restricted contributions are recognized as revenue of the appropriate fund when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted contributions are recognized as revenue of the Smart and Caring Community Fund when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions to the Smart and Caring Community Fund are held by the Board of Directors of the Foundation as endowments.

Investment income earned on endowments is recognized when received, and is recorded according to the wishes of the providers of the endowment funds. Investment income earned on donor-designated funds, the Smart and Caring Community Fund and the Operating Fund is recognized when received, and is recorded as revenue of the respective fund.

Administration fees are calculated quarterly based on the average net assets in each fund, and are recorded as revenue of the Operating Fund.

#### Contributed services

The Foundation may receive goods at no cost from donors. Significant donations are recorded in the accounts at their estimated fair value at the date of the donation. The Foundation also benefits from the service of volunteers. Because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit enterprises requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

#### Salaries and related costs

Salaries and related costs presented in the Statement of Revenues and Expenditures - Operating Fund represent the total amounts incurred for the year, and have not been allocated on a functional basis to the various charitable activities, programs and the administration of the Foundation.

### THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Notes to Financial Statements

#### Year Ended December 31, 2013

#### 4. Financial instruments

The Foundation is exposed to various risks through its financial instruments as described below and has a comprehensive risk management framework to monitor, evaluate and manage these risks. Concentration of risk exists when a significant portion of a portfolio is invested in securities with similar characteristics or subject to similar economic, political or other conditions. At the present time, the Foundation invests exclusively in units of Russell Diversified Monthly Income Growth Portfolio. The investments inside this portfolio are considered by management to be sufficiently diversified to protect the Foundation from excessive concentration of risk.

The Foundation has adopted investment policies, standards and procedures to control the amount of risk to which it is exposed. The investment practices of the Foundation are designed to avoid undue risk of loss and impairment of its assets, and to provide a reasonable expectation of return given the nature of the investments. The maximum investment risk to the Foundation is represented by the carrying value of the marketable securities.

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Foundation is exposed to this risk mainly in respect of its receipt of funds from donors, revenue from investments, and the operational expenditures.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The Foundation is mainly exposed to interest rate risk and other price risk.

#### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Foundation manages exposure through its normal operating and financing activities. The Foundation is exposed to interest rate risk primarily through its investments.

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Foundation is exposed to other price risk through its investments.

#### 5. Deferred revenue

Deferred revenue in 2013 consists of restricted flow-through donations received to be paid out in 2014. Deferred revenue in 2012 consisted of donations received for the Atlantic Maple Leaf Tribute Dinner held in 2013.

#### 6. Atlantic Maple Leaf Tribute Dinner

During the year, the Foundation conducted a major fundraising event, the Atlantic Maple Leaf Tribute Dinner. Included in fundraising revenue and expenditures for this function are \$160,000 in in-kind donations for advertising, printing, marketing services and supplies, and auction prizes.

In addition, the Foundation received total pledges of \$153,000 for future funding of the Maple Leaf Fund and the Colonel W. D. Mahoney Benevolent Fund, to be received in varying amounts to 2021.

#### 7. Comparative figures

Some of the comparative figures have been reclassified to conform to the current year's presentation.

#### 8. Externally restricted funds - net assets by fund

	begin	issets, ning of ear	(def	Excess iciency) of enues over benditures		2013		2012
Anthony Insurance Incorporated								
Fund	\$	51,590	\$	5,498	\$	57,088	\$	51,590
Burham and Mary Gill Fund	*	96,965	*	10,333	•	107,298	•	96,965
CIBC Fund		10,508		14,152		24,660		10,508
Colonel W. D. Mahoney Benevolent		,		,		,		,
Fund		_		20,000		20,000		_
Cy Mills Fund		12,253		235		12,488		12,253
D.A. Matthews Scholarship Fund		10,416		1,110		11,526		10,416
David Stone Memorial Fund		-		8,190		8,190		<u>-</u>
Dr. Anna Templeton Award Fund		13,636		1,562		15,198		13,636
Dr. Harry Roberts Fund		13,884		1,480		15,364		13,884
Dr. Peter Roberts Memorial Fund		24,752		1,845		26,597		24,752
Duke of Edinburgh's International								
Award Fund		-		10,702		10,702		-
FIG Fund		-		27,384		27,384		-
Folk of the Sea Fund		21,435		2,285		23,720		21,435
Honorable Fabian O'Dea Fund		24,625		(7,168)		17,457		24,625
Hon. John W. Mahoney Scholarship								
Fund		10,116		1,078		11,194		10,116
Joseph & Emma Taylor Memorial								
Scholarship Fund		16,070		1,713		17,783		16,070
Legacy Nature Trust Fund		13,715		1,462		15,177		13,715
Life Insurance Policies		32,441		16,650		49,091		32,441
Maple Leaf Fund		-		231,914		231,914		-
Michelle Jackson Emerging								
Filmmaker Fund		17,765		1,893		19,658		17,765
National Theatre School of Canada								
(NTS) TEC Fund	1	94,231		10,352		204,583		194,231
NL Drama Festival Society Fund		17,455		1,860		19,315		17,455
Perlin Family Trust		9,629		1,026		10,655		9,629
Terry M. Carlson Scholarship Fund		9,797		(9,797)		-		9,797
Thurles Fund		6,553		698		7,251		6,553
Walter Chambers Scholarship Fund		10,287		1,096		11,383		10,287
Youden Family Fund		23,563		2,511		26,074		23,563
	\$ 6	41,686	\$	360,064	\$	1,001,750	\$	641,686

#### THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR

### Statement of Revenues and Expenditures - Smart and Caring Community Fund (Schedule 1)

#### Year Ended December 31, 2013

		2013		
Revenues	•	4 540	Φ.	0.500
Donations Dividend income	\$	1,510 10,794	\$	2,500 8,586
Unrealized gain on investments		14,933		11,369
Realized gain (loss) on investments		739		(4,339)
		27,976		18,116
Expenditures				
Administration fees		3,295		3,056
Grants		2,000		1,000
Memberships		-		30
		5,295		4,086
Excess of revenues over expenditures	\$	22,681	\$	14,030

### THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Revenues and Expenditures - Externally Restricted Funds (Schedule 2)

#### Year Ended December 31, 2013

	2013	2012
Revenues  Donations Increase in cash surrender value of life insurance Dividend income Unrealized gain on investments Realized gain (loss) on investments Fundraising - Atlantic Maple Leaf Tribute Dinner (Note 6) Fundraising - other restricted funds	\$ 71,432 16,650 30,336 42,224 2,113 600,366 8,950	\$ 102,296 10,098 23,854 29,600 (10,732)
	 772,071	155,116
Expenditures Administration fees Grants Life insurance premiums Fundraising - Atlantic Maple Leaf Tribute Dinner (Note 6) Fundraising - other restricted funds	 16,077 33,741 20,000 341,837 352 412,007	8,340 10,627 10,000 - - 28,967
Excess of revenues over expenditures	\$ 360,064	\$ 126,149

## THE COMMUNITY FOUNDATION OF NEWFOUNDLAND AND LABRADOR Statement of Revenues and Expenditures - Operating Fund (Schedule 3)

#### Year Ended December 31, 2013

	2013			2012
Revenues				
Unrestricted donations Administration Restricted donations	\$ 	32,000 19,371 10,000	\$	31,035 11,396 -
		61,371		42,431
Expenditures				
Salaries and benefits		32,396		31,696
Office		5,539		3,573
Professional fees		6,912		7,062
Meetings and conventions		1,666		1,955
Advertising and promotion		-		3,417
Insurance		1,541		1,541
Interest and bank charges		2,123		499
Memberships		1,089		450
Grants		10,000		
		61,266		50,193
Excess (deficiency) of revenues over expenditures	\$	105	\$	(7,762)